

# ANNUAL REPORT 2017



MUTUELLE  
D'ASSURANCE  
EN ÉGLISE

CABINET EN ASSURANCE DE DOMMAGES

THE STRENGTH OF  
**TOGETHERNESS**







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The pictures in this annual report come from some of our activities and from churches that are members of la Mutuelle.



# MUTUALISM: TOGETHER IN THE SAME DIRECTION



For 165 years, the Mutuelle d'assurance en Église has taken pride in basing its practices on mutualism and mutual assistance. Through mutualism and the pooling of resources that underlies it, the members collectively provide themselves with exceptional means of maintaining and even improving the quality of their risk profile for the future, all while benefiting from a protection that is designed for them and that is administered by peers that have been elected by them.

Indeed, mutualism has a specific structure that allows members to take part in the election of leaders and in making important decisions. This is a major advantage that you won't find in a private company where the members are not owners. Since the Mutuelle belongs to its members, it is vital that each member be aware of this significant difference, that they assert their opinions by using their voting rights when the occasion presents itself and that they get involved, particularly in the development of the Mutuelle's mission.

It is equally important to remember that by being part of the Mutuelle, each member also contributes to the financial health of the Christian community, because the efforts of each member towards prevention are reflected in a collective positive effect for all the members. Being a member of the Mutuelle d'assurance en Église is more than just a contract, it is a labour of love and pride.

In closing, because it evolved over the years in the unique Church environment, the Mutuelle is also very aware of the current and future challenges faced by its members and has the advantage of knowing their needs well. That is why we take into consideration the importance of offering them competitive rates, annual members' surplus distribution, a devoted team, outstanding customer service and additional services such as the Centre d'entraide et de prévention, which you will not find in the private sector.



## OUR MISSION

To support, through mutual cooperation and collaboration, the insurance needs of the Roman Catholic Church of Quebec.

## OUR VISION

To be a trusted partner for the fabriques, dioceses and religious institutions.

To be recognized as the best provider of insurance products by those responsible for religious buildings.

To be recognized as a solid, credible and competent financial institution by the financial community and regulatory agencies.

## OUR VALUES

- Protection, dignity and recognition of each member;
- Primacy of collective interest over individual interest;
- Mutual assistance, solidarity, fairness and good faith;
- Mutualism;
- Democratic governance and transparency;
- Prevention and caution – guarantors of our financial soundness and continuity.







# IMPORTANT FACTS FOR 2017

## OUR COMMUNITY IN NUMBERS

26

### INSTITUTIONS

Roman Catholic religious  
institutions in Quebec

93

### INSTITUTIONS

From other Christian  
denominations  
in Quebec

550

### FABRIQUES

Roman Catholic dioceses  
served by la Mutuelle  
(see map below)

669

TOTAL NUMBER  
OF MEMBERS

\$2.8B

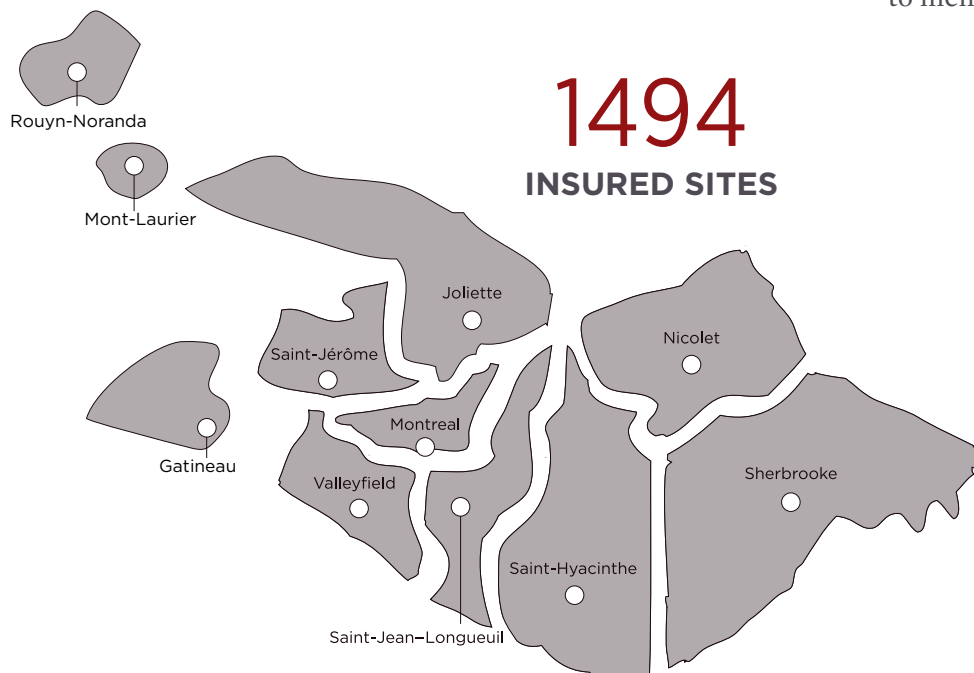
### PROTECTED AND INSURED VALUE

of religious heritage

\$2.6M

### SUM REDISTRIBUTED

to members in 2017 in the form of programs,  
grants, and rebates



# MESSAGE FROM THE CHAIRMAN OF THE BOARD OF DIRECTORS



Dear members,

As is the case each year, it is a great pleasure for me to convene you all to the annual general meeting of members to be held on April 24, 2018 in Gatineau, which will be combined with an extraordinary meeting to deal with some changes to our bylaws.

The participation of as many members as possible is especially important this year, as we will be proposing significant changes to the bylaws governing how the Mutuelle operates. These changes may have important impacts in future. Mr. Lucien Bouchard, former Premier of Québec, will convey to you the results of the work of the Morrissey Committee, which was created in 2017 to make recommendations on the issue of multiple proxies while fully respecting the mutualist, religious and civil realities of the Mutuelle d'assurance en Église and its members. You may recall that certain members expressed serious reservations and their opposition during the meetings of November 2016 and April 2017 regarding the imminent adoption of a bylaw limiting the number of proxies that can be held by a single proxyholder at a meeting of members.

## BEYOND MULTIPLE PROXIES: THE INTEREST OF THE MEMBERS AND THE VALUES OF THE CHURCH

The thorough analysis made by the Morrissey Committee, composed of a panel of experts on the mutualist framework, civil law and canon law, as well as consultations with a large number of participants, including all Catholic bishops concerned by the outreach and actions of the Mutuelle, required somewhat more time than initially anticipated. However, the results open the door to the adoption of an innovative and forward-looking mode of governance and partnership, in keeping with the interests of the members and infused with the values dear to them and to the Church in Quebec.

It is in this context that the members are invited to Gatineau on April 24 2018 to learn not only about the proposed changes to the rules governing how the Mutuelle operates, but also about the recommendations made by the Morrissey Committee, which will be disclosed and explained to you at that time. All of the foregoing will then be commented on by His Excellency Msgr. Paul-André Durocher, Archbishop of Gatineau and member of the Dioceses-Mutuelle 2017-2018 Liaison Committee, on behalf of the consulted bishops.

## THE CONSOLIDATION OF OUR DRIVING FORCES COMPLETED

Let's not forget that 2017 saw the birth of a new collectivity of people of the Church, the fruit of more than a year of intense

labour and preparation. Effective April 1, 2017, l'Assurance mutuelle des fabriques de Montréal and l'Assurance mutuelle de l'Inter-Ouest merged to form the Mutuelle d'assurance en Église, which has now completed its first year of existence. I now realize that in the tumult of questions and exchanges during our last meetings, we neglected to celebrate and underscore this momentous union of two major driving forces behind the Church in Quebec. Much remains to be done to better assist and support our members faced with increasingly complex problems. This combining of forces, mutual assistance, sharing of expertise and resources, the networking of people of the Church and the equitable sharing of the resources of the Mutuelle d'assurance en Église and its members are the motor that will power our collective future!

## THE STRENGTHS OF POOLED RESOURCES

Our members are masters at pooling and sharing resources. Inspired by them, the Board of Directors strives to maintain a difficult balance between the means available to it and individual and collective needs. The implementation of the five-year plan begun in 2013 to ensure an equitable sharing of resources and risks among the members is now far along towards completion. The chronic problem of under-insurance that became entrenched in past decades could well have compromised the future of the Mutuelle and limited our capacity to act. Today that problem is behind us, and this has allowed us to change the structure of our reinsurance program in order to generate significant recurring savings for future years.

The implementation of the five-year plan of course required considerable effort, both for members who were required to adjust their premiums or coverage, and for the Mutuelle, which had to reinvent itself by revisiting its entire portfolio, updating its policies, systems and business practices and expanding its team. Some members opted to increase their insurance coverage, while others chose from among other proposed coverage strategies in order to manage their risks according to their means. Consequently, the Mutuelle must now deal with a considerable annual shortfall in gross premium revenue, while continuing to offer the same level of insurance and complementary services. Is this a handicap or a demonstration of how the mutualist model can adapt to the specific needs of our collectivity of members? That question is yours to answer!



## SERVICE AND SATISFACTION

Over the last few years, the members' satisfaction rate with the Mutuelle d'assurance en Église has increased steadily and is now at the level of 94% according to a recent Léger survey. We attribute this partly to improvements in service thanks to the implementation of our five-year plan, but also to the rolling out of a bundle of value-added services based on mutual assistance and the pooling of resources and expertise. These services were and continue to be offered to members in consideration of the efforts required for implementing the five-year plan. Consultancy services, assisted management, and training programs such as those concerning buildings (SÉCURimmeuble), asbestos (SÉCURamiente) and alarm systems (SÉCURalarme) have been greatly appreciated by members.

Now that the five-year plan is in large part completed, should we continue in the same direction or capitalize on the gross savings achieved? We believe that the ever-increasing challenges that members who manage religious institutions constantly face merit reflection and discussion of the members' needs and expectations for the future. That is why this year we have undertaken various consultations, particularly through our liaison committee with the bishops. We have also supported the emergence of a liaison committee with members, intended to promote mutualism and, incidentally, to help us establish an ongoing dialogue with the members regarding the choices that seem most appropriate to them in light of their daily reality and needs. If there is sufficient interest among the members, this dialogue could culminate in the holding of a general meeting on these questions.

## PROTECTING THE INTERESTS OF ALL MEMBERS

And this leads me to broach a more delicate subject. Following the elections at the last general meeting, some members relayed to us their concerns regarding the independence of directors elected with the obvious support of a diocese which was strongly represented during the meeting where the elections were held. A newsletter on the status of this situation, entitled "État de la situation" explains in more detail the issues at stake and the substance of this matter, which is now before the courts.

However, it is important to reassure you about the context. The Mutuelle operates in an environment of cooperation and equality among its members with respect to property and liability insurance. It maintains an exclusive and confidential relationship with each of its members. The normative framework for insurance is clear. The members of the Board of Directors must be independent and act in the interest of all members, without favouring any particular interest group, be it religious or of another nature. The reputational risk of the insurer is at stake in this regard. Members, third parties and the public at large would be quick to call into question the impartiality of our business practices if one interest group could influence decisions on coverage, a claim or the future of our cooperative.

The members of the Board do everything in their power, to the extent reasonable and in compliance with applicable laws

and best business practices, to protect your interests in this regard. A trial on the merits of this matter is scheduled for this coming June and will no doubt resolve this situation in the best interest of the members. In the meantime, as I'm sure you will understand, we must be guarded in our comments on this subject, which is why all employees and members of the board of directors have been instructed not to answer questions on this topic.

The financial impact and pressure of this situation on the Mutuelle d'assurance en Église's business remain significant, as we will explain to you in more detail at the meeting on April 24.

## FINANCIAL RESULTS

This year the Mutuelle d'assurance en Église had a positive comprehensive income of \$2 million due primarily to \$4.2 million gain resulting from the merger, which was accounted for as an acquisition of the AMIO by the AMFM pursuant to the accounting rules governing this type of transaction. The result reflects the transfer of the net assets of the AMIO to the AMFM (now the MAE) which, in exchange, assumed all of the liabilities of the AMIO and provides access to its members to all of the services previously developed by the AMFM.

Other extraordinary events affected the Mutuelle's results in 2017. Costs associated with the situation involving the board of directors and the measures taken to deal with the issues raised by imposing a ceiling on multiple proxies came to \$0.4 million.

Notwithstanding those considerations, the overall results for 2017 compare unfavourably with those for 2016. The \$0.6 million difference is principally due to an increase in net claims, and particularly to a \$0.3 million increase in reserves set aside for certain liability claims.

The review of financial results and discussions surrounding the principal financial issues we are facing merit more thorough explanation. We are therefore going to respond in person to questions of this nature at the information stands that will be in place during the meetings in April 2018. Also available there will be a supplementary information leaflet dealing with the questions most commonly asked by members.

Finally, in this pivotal year I cannot overstate the importance of your turning out in force for the annual meetings in April and those that will follow. The values of cooperation, equality, respect and solidarity that define and unite us can only bear fruit by you placing your trust and confidence in the individuals you will elect through your active participation in these meetings. In closing, I would like to thank all our members for their steadfast support and I gratefully acknowledge the hard work of our directors, our management and all our dedicated employees.

Sincerely yours,



ROBERT TASSE, CPA, CGA

Chairman of the Board of Directors of  
the Mutuelle d'assurance en Église

# REVIEW OF ACTIVITIES 2017

## ANNUAL GENERAL MEETING APRIL 25, 2017



It was at the Best Western in Saint-Jérôme that the annual general meeting was held this year. On this occasion, more than 215 participants met, including 155 representatives (proxyholders) who represented 238 fabriques. A record presence from the diocese of Montreal was noticed. Various subjects such as multiple proxies were discussed during a very animated discussion and question period. Two new board members from the diocese of Montreal were also elected to fill the available positions.



## TRAINING SESSIONS

This year, the Centre d'entraide et de prévention (CEP) offered the members of the Mutuelle three training sessions and three information sessions. The varied subjects addressed included *How to Plan a Legal Fundraising Campaign*, *Learn About and Better Manage Your Fire Extinguishers* and *Understanding the Terms and Financial Advantages of the Mutuelle's SÉCURalarme Program*. To that end, the CEP travelled to various regions, including Sherbrooke, Montreal, Sorel-Tracy and Gatineau.

## DIOCESES-MUTUELLE LIAISON COMMITTEE

The Dioceses-Mutuelle Liaison Committee was established in 2016 to facilitate discussions and the sharing of ideas between the dioceses' bishops and treasurers and the Mutuelle's leadership. Several meetings took place in 2017 and resulted in fruitful discussions on various subjects related to the Mutuelle's activities. The many services and products offered to the members were discussed, as were the various existing and future complementary aid programs.



Mr. Robert Tassé, Chairman of the Board of Directors, MAE, Msgr. Pierre Morissette, Ms. Lucie Turgeon, Treasurer, Msgr. Paul-André Durocher, Ms. Carole Garceau, Treasurer, Msgr. Raymond Poisson, Mr. Sylvain Beaulieu, Managing Director, MAE (absent from photograph)



## MORRISEY COMMITTEE



The chairman of the Mutuelle d'assurance en Église's (MAE) board of directors, Mr. Robert Tassé, promised the members at the annual general assembly held April 25, 2017 that he would shed light on the issue that has been causing dissension at the heart of the collective for several years now. This difference of opinion revolves around the issue of multiple proxies and the inevitable impact they have on the results of the votes made by the members on important issues.

To address this issue which has gone on for too long already and which creates discord, an independent committee was established. This panel of experts is made up of Mr. Claude Béland, Esq., former president of the Desjardins Group, Mr. Lucien Bouchard, Esq., former premier of Quebec and the Reverend Father Francis Morrisey, expert in the interpretation of canon law. This committee was mandated with recommending an approach that would take into account the imperatives and realities of all the concerned parties, namely the members, the dioceses they belong to and the MAE. The committee should provide its recommendations by early 2018 at the latest.

## SĒCURalarme PROGRAM



In 2017, almost 45% of the members benefited from the SĒCURalarme program, an optional aid program that is offered to members who want to maintain their fire detection systems (FDS) and sprinklers in good condition. This program, managed by the Centre d'entraide et de prévention (CEP), was established by the Mutuelle, which is always looking for ways to help its members financially and with a more technical support, for instance with respect to fire protection.



## SĒCURimmeuble PROGRAM

Announced at the Grand Rendez-vous des membres in 2016, this aid program officially began in the summer of 2017 in the form of a pilot project. It is intended to accompany and support proactive administrators who would like to take charge of the management of their religious buildings. Because it experienced a very busy year, the Centre d'entraide et de prévention (CEP), which oversees this program, was unable to evaluate all the parishes that had been planned for the pilot project in 2017. The pilot project will be extended into 2018.





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ANGELORVM

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FILIORVM

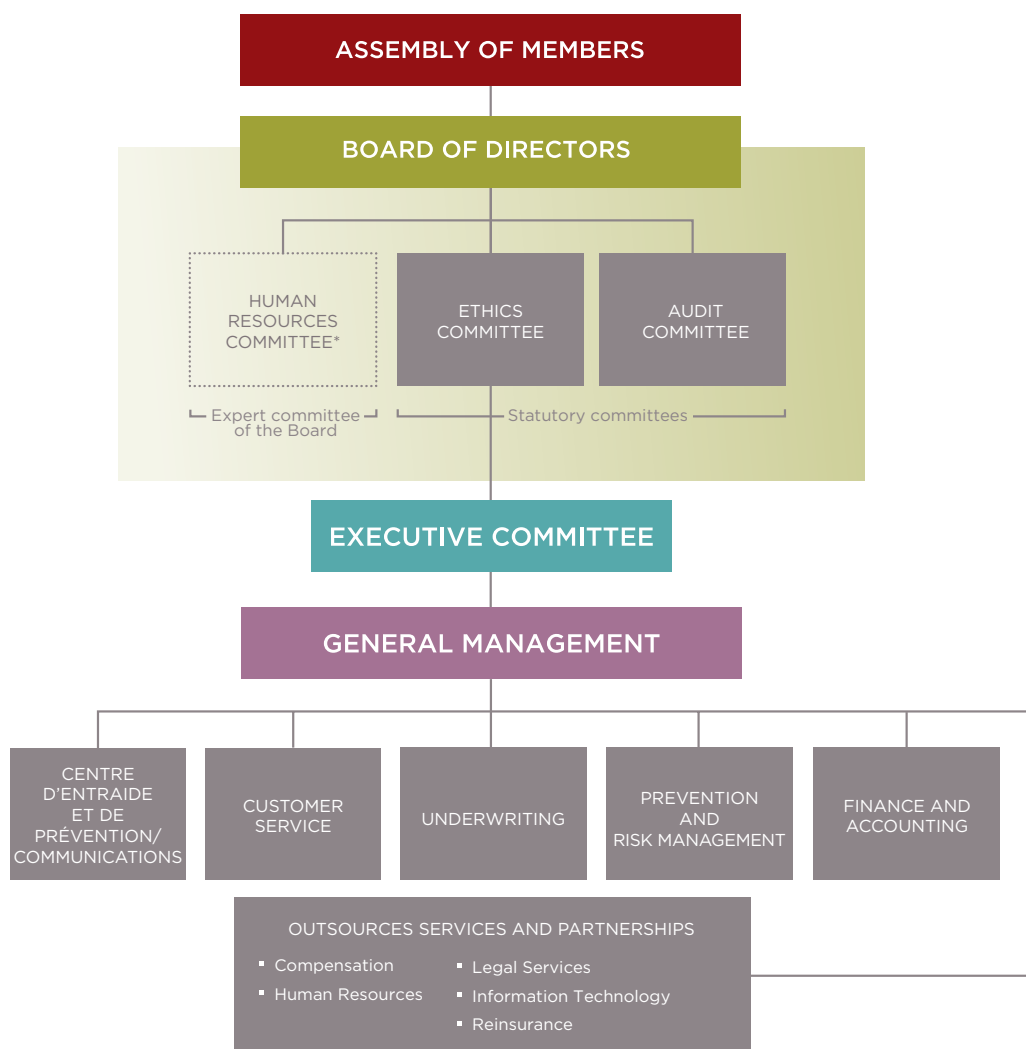
DEUS AGNOSCE



# GOVERNANCE

As a regulated financial institution, the Mutuelle d'assurance en Église must ensure compliance with all applicable laws in addition to safeguarding the interests of both members and the general public. Accordingly, the Board of Directors has drafted a corporate governance program which draws inspiration from the best industry practices but which has been adapted to make proper allowance for the size and mutualistic nature of the Mutuelle.

## ORGANIZATIONAL CHART



\* The responsibilities of the human resources committee were assigned to the First Vice-Chairman of the Board of Directors in April 2016.



# MEMBERS OF THE BOARD OF DIRECTORS 2017

**ROBERT TASSÉ, CPA, CGA**  
*Chairman*

**GILLES GAUDET**  
*1<sup>st</sup> Vice-Chairman*

**STÉPHANE BERTRAND, CPA, CA**  
*2<sup>nd</sup> Vice-Chairman*

Mandate ended April 2017

**FERDINAND ALFIERI, CPA, CA**  
Mandate began April 2017

**CLÉMENT BEAUCHEMIN**

**ANDRÉ BOUCHARD**  
Mandate began April 2017

**DENIS CHARPENTIER, CPA, CA**  
Mandate ended April 2017

**CHANTALE FOISY**

**ALFONSO GRACEFFA**  
Mandate began April 2017

**SERGE LÉONARD**

Monsignor **JEAN-JACQUES MARTIN**

**DANIELLE PAGÉ**  
Mandate ended April 2017

**ROBERT RACICOT**  
Mandate began April 2017



# MEMBERS OF THE COMMITTEES 2017

## OFFICERS ON THE BOARD OF DIRECTORS

**ROBERT TASSÉ, CPA, CGA**  
*Chairman of the Board of Directors*

**GILLES GAUDET**  
*1<sup>st</sup> Vice-Chairman*

**STÉPHANE BERTRAND, CPA, CA**  
*2<sup>nd</sup> Vice-Chairman*  
Mandate ended April 2017

**SYLVAIN R. BEAULIEU, C.ADM.**  
*Secretary and Managing Director*

## EXECUTIVE COMMITTEE

**ROBERT TASSÉ, CPA, CGA**  
*Chairman*

**GILLES GAUDET**  
*1<sup>st</sup> Vice-Chairman*

**STÉPHANE BERTRAND, CPA, CA**  
*2<sup>nd</sup> Vice-Chairman*  
Mandate ended April 2017

## AUDIT COMMITTEE

**DENIS CHARPENTIER, CPA, CA**  
*Chairman*  
Mandate ended April 2017

**STÉPHANE BERTRAND, CPA, CA**  
Mandate ended April 2017

**FERDINAND ALFIERI, CPA, CA**  
*Chairman*  
From April 25 to October 10, 2017

Monsignor  
**JEAN-JACQUES MARTIN**

**ROBERT RACICOT**  
Since April 25, 2017 and Chairman  
since October 10, 2017

**SERGE LÉONARD**  
Since October 10, 2017

## ETHICS COMMITTEE

**CHANTALE FOISY**  
*Chairman*

**CLÉMENT BEAUCHEMIN**

**DANIELLE PAGÉ**  
Mandate ended April 2017

**ALFONSO GRACEFFA**  
From April 25 to September 22, 2017

**ANDRÉ BOUCHARD**  
Since September 22, 2017

## MEMBERS WHO ARE NOT ON A COMMITTEE

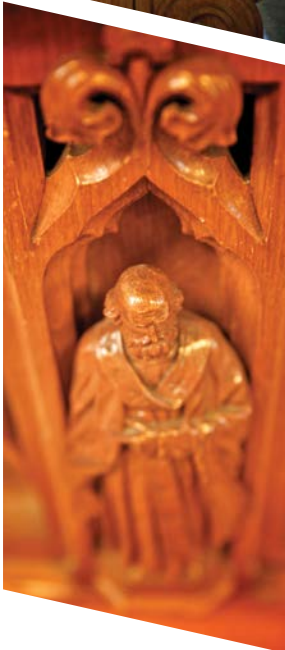
**ANDRÉ BOUCHARD**  
From April 25 to September 22, 2017

**ALFONSO GRACEFFA**  
Since September 22, 2017

**SERGE LÉONARD**  
From April 25 to October 10, 2017

**FERDINAND ALFIERI, CPA, CA**  
Since October 10, 2017

# BOARD OF DIRECTORS AND COMMITTEES



## MANDATE OF THE BOARD OF DIRECTORS

As the body responsible for the Mutuelle, the Board of Directors oversees the manner in which business is conducted and supervises the managers invested with the responsibility for day-to-day operations. The Board of Directors approves the Mutuelle's strategic policy, including the company's mission, vision and values, and is further responsible for examining the risks identified by management, as well as the policies, procedures and programs adopted by the Mutuelle to reduce these risks.

## MANDATE OF THE CHAIRMAN

The Chairman leads and presides over members' meetings and the meetings of the Board of Directors. He serves as spokesman for the Board of Directors with management and with third parties. He executes those mandates entrusted to him by the Board of Directors, chairs the Executive Committee and is an ex-officio member of all committees with the exception of the Audit Committee and the Ethics committee.

## EXECUTIVE COMMITTEE

The Executive Committee is invested with the authority to exercise all the powers of the Board of Directors in a backup capacity between meetings of the Board of Directors, subject to the powers and duties of the managing director and the powers which, by virtue of applicable laws, must be carried out by a statutory committee or by the Board of Directors as expressly set out by the latter. The Executive Committee must report on its activities at each meeting of the Board of Directors.



## COMMITTEES OF THE BOARD OF DIRECTORS

The committees of the Board of Directors enable the directors to allocate the requisite resources to the study of specific items of business. By law, the Board of Directors is required to create both an Audit Committee and an Ethics Committee.

### AUDIT COMMITTEE

The Audit Committee comprises directors the majority of whom are appointed exclusively to this committee. In the exercise of their responsibilities, the Audit Committee is empowered to examine the books, records and accounts of the Mutuelle, and to rule on the effectiveness of internal controls, and compliance with accounting standards. It is this committee that recommends to the Board of Directors the adoption of the audited financial statements.

### ETHICS COMMITTEE

The Ethics Committee must ensure that appropriate rules be drawn up to guarantee compliance with applicable provisions of the law concerning insider trading and conflicts of interest. The committee is obliged by law to investigate any complaint in this regard and to submit an annual report on its activities directly to the Autorité des marchés financiers. Within the scope of its enlarged mandate, this committee is further responsible for examining all questions of an ethical, compliance and governance nature and for making appropriate recommendations to the Board of Directors.

## HUMAN RESOURCES COMMITTEE

Since April 2016, the responsibilities of the human resources committee were assigned to the First Vice-Chairman who, when necessary, creates provisional committees. This committee is responsible for recommending to the Board of Directors the adoption of policies to evaluate board and committee effectiveness, as well as the compensation policy. In compliance with such policies, the committee directs the required studies of the effectiveness of the board, directors, committees and senior management. It is further responsible for board and senior management succession planning, as well as recommending to the Board of Directors a compensation policy for directors and senior management. Whenever elections to the Board of Directors are organized, this committee acts in the capacity of nominating committee.



## NOTES

[illegible]



# FINANCIAL STATEMENTS

AS AT DECEMBER 31, 2017



**MUTUELLE  
D'ASSURANCE  
EN ÉGLISE**

CABINET EN ASSURANCE DE DOMMAGES

## INDEPENDENT AUDITOR'S REPORT

To the Members of  
**Compagnie mutuelle d'assurance en Église**  
(formerly L'Assurance mutuelle des fabriques de Montréal),

We have audited the accompanying financial statements of **COMPAGNIE MUTUELLE D'ASSURANCE EN ÉGLISE**, which comprise the statement of financial position as at December 31, 2017, and the statements of income, comprehensive income, change in members' equity and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to La Mutuelle's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of La Mutuelle's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Opinion

In our opinion, the financial statements present fairly, in all material respects, the financial position of Compagnie mutuelle d'assurance en Église as at December 31, 2017, and its financial performance and its cash flows for the year then ended, in accordance with International Financial Reporting Standards.

*Mallette L.L.P.*<sup>1</sup>

Mallette L.L.P.  
Partnership of chartered professional accountants

Québec, Canada  
February 21, 2018

<sup>1</sup> CPA auditor, CA, public accountancy permit No. A119429



# Expression of Opinion

I have valued the policy liabilities and reinsurance recoverables of Compagnie mutuelle d'assurance en Église for its statement of financial position at 31 December, 2017 and their changes in the statement of income for the year then ended in accordance with accepted actuarial practice in Canada including selection of appropriate assumptions and methods.


I am satisfied that the data utilized for the valuation of these liabilities are reliable and sufficient. I verified the consistency of the valuation data with the company financial records.

The results of my valuation together with amounts carried in the Annual Return are the following:

Claim Liabilities	Carried in Annual Return (\$'000)	Appointed Actuary's Estimate (\$'000)
(1) Direct unpaid claims and adjustment expenses	5 582	5 582
(2) Assumed unpaid claims and adjustment expenses	0	0
(3) Gross unpaid claims and adjustment expenses	5 582	5 582
(4) Ceded unpaid claims and adjustment expenses	4 298	4 298
(5) Other amounts to recover	0	0
(6) Other net liabilities	0	0
(7) Net unpaid claims and adjustment expenses (3)-(4)-(5)+(6)	1 284	1 284

Premium Liabilities	Carried in Annual Return (\$'000) (Col. 1)	Appointed Actuary's Estimate (\$'000) (Col. 2)
(1) Gross policy liabilities in connection with unearned premiums		842
(2) Net policy liabilities in connection with unearned premiums		685
(3) Gross unearned premiums	1 937	
(4) Net unearned premiums	865	
(5) Premium deficiency	0	0
(6) Other net liabilities	0	0
(7) Deferred policy acquisition expenses	0	
(8) Maximum policy acquisition expenses deferrable [(4)+(5)+(9)]Col. 1 – (2)Col. 2		294
(9) Unearned commissions + Ceded Deferred Premium Taxes + Ceded Deferred Insurance Operations Expenses	114	

In my opinion, the amount of policy liabilities net of reinsurance recoverables makes appropriate provision for all policy obligations and the financial statements fairly present the results of the valuation.

  
 Signature \_\_\_\_\_  
 Pierre Bourassa,  
 Fellow, Canadian Institute of Actuaries  
 February 20, 2018

# Compagnie mutuelle d'assurance en Église

## STATEMENT OF INCOME

For the year ended December 31,

2017

2016

### INSURANCE ACTIVITIES

#### GROSS REVENUE

Gross written premiums	\$ 8,035,528	\$ 7,201,507
Gross earned premiums	\$ 7,868,681	\$ 7,179,053
Earned premiums ceded to reinsurers	(5,424,307)	(4,975,715)
Net earned premiums	2,444,374	2,203,338
Reinsurance commissions	913,219	839,455
	3,357,593	3,042,793

#### EXPENSES

Claims and adjustment expenses (Note 11)	1,772,872	1,854,501
Recoveries from reinsurers	(578,623)	(1,321,872)
Net claims and adjustment expenses	1,194,249	532,629
Administrative expenses (Notes 7, 13, 14 and 22)	3,062,210	3,175,567
Governance expenses (Note 7)	692,676	372,760
	4,949,135	4,080,956

LOSS FROM INSURANCE ACTIVITIES	(1,591,542)	(1,038,163)
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### INVESTING ACTIVITIES

Investment income (Note 8)	2,297,079	1,749,315
Management and custodial fees	(124,039)	(118,844)
	2,173,040	1,630,471

### SURPLUS OF REVENUES OVER EXPENSES

BEFORE ATTRIBUTION AND OTHER ITEMS	581,498	592,308
Attribution to members	1,788,996	1,753,816
Subsidies to members – Biennial Maintenance Program and other	343,151	304,251
<i>Centre d'entraide et de prévention</i> (Note 7)	437,394	377,888
	2,569,541	2,435,955

### SHORTFALL OF REVENUES OVER EXPENSES BEFORE OTHER ITEM

	(1,988,043)	(1,843,647)
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### OTHER ITEM

Gain resulting from the combination (Note 2)	4,238,581	-
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EXCESS (SHORTFALL) OF REVENUES OVER EXPENSES	\$ 2,250,538	\$ (1,843,647)
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## Compagnie mutuelle d'assurance en Église

### STATEMENT OF COMPREHENSIVE INCOME

For the year ended December 31,

2017

2016

EXCESS (SHORTFALL) OF REVENUES OVER EXPENSES	\$ 2,250,538	\$ (1,843,647)
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#### OTHER COMPREHENSIVE INCOME

Items that will be reclassified to the statement of income

Changes in unrealized gains on available-for-sale investments	840,083	1,223,633
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Reclassification to the statement of income of gains realized on the disposal of available-for-sale investments (Note 8)	(1,164,367)	(674,630)
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Reclassification to the statement of income of impairment losses recognized on available-for-sale investments (Note 8)	24,353	4,479
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Net change that occurred during the year on available-for-sale investments

(299,931)	553,482
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COMPREHENSIVE INCOME	\$ 1,950,607	\$ (1,290,165)
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# Compagnie mutuelle d'assurance en Église

## STATEMENT OF CHANGE IN MEMBERS' EQUITY

For the year ended December 31, 2017

	Available surplus	Reserved surplus	Accumulated other comprehensive income	Total
<b>BALANCE</b> as at December 31, 2015	\$ 17,831,276	\$ 26,026,771	\$ 1,792,980	\$ 45,651,027
Comprehensive income for the year				
Shortfall of revenues over expenses	(1,843,647)	-	-	(1,843,647)
Other comprehensive income				
Changes in unrealized gains on available-for-sale investments	-	-	1,223,633	1,223,633
Reclassification to the statement of income of gains realized on the disposal of available-for-sale investments	-	-	(674,630)	(674,630)
Reclassification to the statement of income of impairment losses recognized on available-for-sale investments	-	-	4,479	4,479
Transfer from reserved surplus (Note 17)	2,231,771	(2,231,771)	-	-
<b>BALANCE</b> as at December 31, 2016	18,219,400	23,795,000	2,346,462	44,360,862
Comprehensive income for the year				
Excess of revenues over expenses	2,250,538	-	-	2,250,538
Other comprehensive income				
Changes in unrealized gains on available-for-sale investments	-	-	840,083	840,083
Reclassification to the statement of income of gains realized on the disposal of available-for-sale investments	-	-	(1,164,367)	(1,164,367)
Reclassification to the statement of income of impairment losses recognized on available-for-sale investments	-	-	24,353	24,353
Transfer to reserved surplus (Note 17)	(2,020,000)	2,020,000	-	-
<b>BALANCE</b> as at December 31, 2017	\$ 18,449,938	\$ 25,815,000	\$ 2,046,531	\$ 46,311,469



# Compagnie mutuelle d'assurance en Église

## STATEMENT OF FINANCIAL POSITION

As at December 31,

2017

2016

### ASSETS

Cash	\$ 3,216,960	\$ 4,004,742
Accounts receivable (Note 9)	2,100,815	1,668,557
Prepaid expenses	68,082	66,828
Investments (Note 10)	45,474,286	41,842,875
Reinsurers' share of the provision for unpaid claims and adjustment expenses (Note 11)	4,298,161	3,189,743
Reinsurers' share of unearned premiums (Note 12)	1,072,730	987,796
Capital assets (Note 13)	84,854	110,048
Intangible assets (Note 14)	166,026	152,711
	<b>\$ 56,481,914</b>	<b>\$ 52,023,300</b>

### LIABILITIES

Liabilities related to insurance contracts		
Provision for unpaid claims and adjustment expenses (Note 11)	\$ 5,582,332	\$ 3,767,079
Unearned premiums (Note 12)	1,937,935	1,771,088
Unearned reinsurance commissions (Note 16)	113,758	109,583
	<b>7,634,025</b>	<b>5,647,750</b>
Attribution payable to members	453,920	427,237
Accounts payable		
Reinsurers	1,371,398	1,038,939
Other (Note 15)	711,102	548,512
	<b>10,170,445</b>	<b>7,662,438</b>

### MEMBERS' EQUITY

Available surplus	18,449,938	18,219,400
Reserved surplus	25,815,000	23,795,000
Accumulated other comprehensive income	2,046,531	2,346,462
	<b>46,311,469</b>	<b>44,360,862</b>
	<b>\$ 56,481,914</b>	<b>\$ 52,023,300</b>

Contingency and commitments (Notes 20 and 21)

On behalf of the Board,

 , Director

 , Director

# Compagnie mutuelle d'assurance en Église

## STATEMENT OF CASH FLOWS

For the year ended December 31,

2017

2016

### OPERATING ACTIVITIES

Excess (shortfall) of revenues over expenses	\$ 2,250,538	\$ (1,843,647)
Non-cash items		
Gains realized on the disposal of available-for-sale investments	(1,164,367)	(674,630)
Impairment losses recognized on available-for-sale investments	24,353	4,479
Gain resulting from the combination	(4,238,581)	-
Amortization of premium on bonds	163,616	276,578
Amortization of capital assets	54,843	98,266
Amortization of intangible assets	97,610	97,260
Changes in non-cash working capital items	403,054	120,046

Cash flows related to operating activities	(2,408,934)	(1,921,648)
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### INVESTING ACTIVITIES

Cash and cash equivalents received from the combination (Note 2)	1,624,986	-
Acquisition of investments	(20,094,633)	(3,418,040)
Disposal of investments	20,231,373	7,058,011
Capital assets	(29,649)	(22,844)
Intangible assets	(110,925)	(563)

Cash flows related to investing activities	1,621,152	3,616,564
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<b>INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS</b>	<b>(787,782)</b>	<b>1,694,916</b>
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CASH, beginning of year	4,004,742	2,309,826
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<b>CASH, end of year</b>	<b>\$ 3,216,960</b>	<b>\$ 4,004,742</b>
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Cash flows related to operating activities from:

Interest received	\$ 521,646	\$ 653,649
Dividends received	\$ 237,530	\$ 313,600
Income from mutual funds received	\$ 599,562	\$ 399,378



# Compagnie mutuelle d'assurance en Église

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## NOTES TO FINANCIAL STATEMENTS

As at December 31, 2017

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### 1. REPORTING ENTITY

Compagnie mutuelle d'assurance en Église (hereinafter "La Mutuelle") is a mutual insurance company under the Act respecting insurance (Quebec) and a damage insurance firm under the Act respecting the distribution of financial products and services. La Mutuelle is authorized by the Autorité des marchés financiers to underwrite property and liability insurance. La Mutuelle is limited by its by-laws to only offer property and civil liability insurance for buildings and activities of a religious nature. It is exempt from income tax under paragraph 149 (1) (m) of the Income Tax Act.

The primary mission of the *Centre d'entraide et de prévention* (CEP) is to offer additional innovative services aimed at assisting members of La Mutuelle to better understand their insurance cover and mitigate their risks. In addition, the CEP works jointly with La Mutuelle's prevention and claims departments to implement means to raise awareness of loss prevention, and provides all members of La Mutuelle with educational services to improve their risk management.

La Mutuelle is domiciled in Quebec, Canada. La Mutuelle's head office is located at 1071 de la Cathedrale Street, Montreal, Quebec, and the *Centre d'entraide et de prévention* (CEP) is located at 170 George Street, Sorel-Tracy, Quebec.

### 2. COMBINATION OF ENTITIES

On April 1, 2017, L'Assurance mutuelle des fabriques de Montréal (AMFM) has combined with L'Assurance Mutuelle de l'Inter-Ouest (AMIO), in order to expand its territory. The new entity resulting from the combination operates under the name "Compagnie mutuelle d'assurance en Église". Now, the operational structure of the new entity, its ways, means, business strategies and processes are substantially identical to those that prevailed within AMFM.

Management has accounted for the combination as a business acquisition in accordance with International Financial Reporting Standards, more precisely IFRS 3 – Business Combinations. AMFM was identified as the acquirer since the new Board of Directors is composed of a majority of members appointed by AMFM and that, as a result, AMFM has the ability to direct its activities. In addition, the procedures, policies and executives of the amalgamated entity are those that were in place at AMFM.

# Compagnie mutuelle d'assurance en Église

## NOTES TO FINANCIAL STATEMENTS

As at December 31, 2017

### 2. COMBINATION OF ENTITIES (continued)

This transaction is summarized as follows:

Acquired assets	
Cash and cash equivalents	\$ 1,624,986
Accrued interest	22,428
Prepaid expenses	132
Investments	3,091,684
Reinsurers' share of the provision for unpaid claims and adjustment expenses	<u>1,078,078</u>
	<u>5,817,308</u>
Assumed liabilities	
Provision for unpaid claims and adjustment expenses	1,164,363
Employee benefits	273,511
Accounts payable	<u>140,853</u>
	<u>1,578,727</u>
Acquired net assets	<u>\$ 4,238,581</u>
Consideration paid	<u>\$ -</u>

Since the amount of the consideration paid is nil, an amount of \$4,238,581 has been recorded in the statement of income under "Other item".

This transaction does not involve any potential consideration agreement nor indemnification asset.

The combination expenses incurred during the year amount to \$77,195 (2016 – \$482,868) and have been recognized as administrative expenses.

The amount of net earned premiums including reinsurance commissions and the amount of AMIO's excess (shortfall) of revenues over expenses since the date of consolidation are \$94,515 and \$(91,214) respectively. If the amalgamation of AMIO and AMFM had taken place at the beginning of the year, the amount of net earned premiums including reinsurance commissions and the amount of excess of revenues over expenses of La Mutuelle would have been \$3,357,593 and \$1,929,853 respectively.



# Compagnie mutuelle d'assurance en Église

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## NOTES TO FINANCIAL STATEMENTS

As at December 31, 2017

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### 3. ROLE OF THE ACTUARY AND INDEPENDENT AUDITOR

The actuary is appointed by the Board of Directors of La Mutuelle. The actuary is responsible for ensuring that the assumptions and methods used in the valuation of policy liabilities are in accordance with accepted actuarial practice, applicable legislation and associated regulations or directives. In addition, for policyholder obligations, the actuary must also provide an opinion on the appropriateness of policy liabilities of La Mutuelle at each financial reporting date. A review regarding the accuracy and completeness of the data used during the evaluation as well as the analysis of La Mutuelle's assets are important elements that are considered when forming the actuary's opinion.

For the purposes of the evaluation, policy liabilities include the provision for unpaid claims and adjustment expenses, unearned premiums, unearned reinsurance commissions, as well as the reinsurers' shares of the provision for unpaid claims and adjustment expenses and unearned premiums.

The services of the independent auditor are retained by the members at the annual general meeting. His engagement consists of performing an independent and objective audit of the financial statements in accordance with Canadian generally accepted auditing standards and reporting to members with respect to the fair presentation of La Mutuelle's financial statements, in accordance with International Financial Reporting Standards. In conducting the audit, the independent auditor considers the work of the designated actuary and his report on the policy liabilities of La Mutuelle. The independent auditor's report indicates the scope of the audit, as well as his opinion.

### 4. BASIS OF PREPARATION

#### **Compliance statement**

The financial statements were prepared in accordance with International Financial Reporting Standards (IFRS).

La Mutuelle's financial statements were approved by the Board of Directors on February 21, 2018.

#### **Basis of measurement**

La Mutuelle's financial statements were prepared on a going concern basis using the historical cost method, except for available-for-sale financial assets, which were valued at fair value.

#### **Functional and presentation currency**

The Canadian dollar is La Mutuelle's functional currency, which is the currency of the primary economic environment in which La Mutuelle operates as well as its presentation currency.

# Compagnie mutuelle d'assurance en Église

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## NOTES TO FINANCIAL STATEMENTS

As at December 31, 2017

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### 4. BASIS OF PREPARATION (continued)

#### Use of estimates and judgments

The preparation of financial statements in accordance with IFRS requires management to make judgments and use estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, revenues and expenses. Actual results may differ from these estimates.

Underlying estimates and assumptions are reviewed on an ongoing basis. The impact of changes in accounting estimates is recognized in the period the change is made and in any future periods affected.

Information about critical judgments made in the application of accounting policies that could have the most significant effect on the amounts recognized in the financial statements is disclosed in Note 10 under "Investments" and Note 11 "Provision for unpaid claims and adjustment expenses".

Information about key assumptions relating to the future and estimates that could have the most significant effect on the amounts recognized in the financial statements is disclosed in the following notes:

- Note 2 – Fair value of assets acquired and liabilities assumed in the combination of entities;
- Note 5 – Significant accounting policies – Useful life of capital assets and intangible assets;
- Note 10 – Investments;
- Note 11 – Provision for unpaid claims and adjustment expenses.

### 5. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies described below have been consistently applied to all periods presented in the financial statements.

#### Classification of insurance contracts

Contracts issued by La Mutuelle are classified as insurance contracts when La Mutuelle accepts a significant insurance risk from another party (the policyholder) by agreeing to compensate the policyholder if a specified uncertain future event (the insured event) adversely affects the policyholder. The insurance risk is significant if an insured event can oblige the insurer to pay significant additional benefits in any scenario, excluding scenarios that lack commercial substance. Contracts that do not meet this definition are classified as investment or service contracts. La Mutuelle classified all its contracts as insurance contracts. Once classified, the contract keeps the same classification until the end of the contract term even if the insurance risk decreases over the period covered.

# Compagnie mutuelle d'assurance en Église

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## NOTES TO FINANCIAL STATEMENTS

As at December 31, 2017

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### 5. SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Revenue recognition

Premiums are earned on a pro rata basis over the term of the insurance policies and are recognized as revenues. Premiums are recognized as premiums receivable and unearned premiums on the effective date of the contract. Premiums receivable are recognized net of provisions for doubtful accounts.

Reinsurance commissions are recognized on the same basis as premiums to which they are related. Additional commissions are recognized when the amount can be measured reliably and when it is probable that the associated economic benefits will go to La Mutuelle.

Income from investments is recognized according to the accrual basis of accounting as follows:

- Interest is recognized based on the number of days the investment is held during the year and is calculated using the effective interest method;
- Amortization of bond discounts and premiums is recognized using the effective interest method;
- Dividends on investments in listed shares are recognized at the ex-dividend date;
- Income from mutual funds is recognized when earned.

#### Reinsurance

Reinsurance treaties, which transfer a significant insurance risk, fall within the scope of IFRS 4 – Insurance Contracts. Reinsurance contracts are recorded according to the terms of each treaty. Assets related to reinsurance treaties are presented separately from corresponding insurance liabilities. Similarly, revenues and expenses from reinsurance contracts are not offset by the revenues and expenses of the insurance contracts related to them.

#### Currency translation

Monetary assets and liabilities denominated in foreign currencies are translated at the exchange rate in effect at the financial reporting date. Revenue and expense transactions denominated in foreign currencies are translated at the rate in effect at the date of the transaction. Exchange gains or losses on financial assets and liabilities are recognized in the statement of income, except for exchange gains or losses on available-for-sale financial assets, which are not monetary items. They are recognized in the changes in unrealized gains and losses on available-for-sale investments under other comprehensive income.



# Compagnie mutuelle d'assurance en Église

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## NOTES TO FINANCIAL STATEMENTS

As at December 31, 2017

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### 5. SIGNIFICANT ACCOUNTING POLICIES (continued)

#### **Attribution to members**

The attribution to members is determined and approved by the Board of Directors before the end of the fiscal year, based on policies in place and La Mutuelle's results, and is paid to members in two annual payments.

#### **Subsidies – Biennial Program**

The purpose of La Mutuelle's Biennial Program is to support and facilitate the smooth functioning of fire prevention systems in the buildings of some of the members it insures. The costs of this program are recognized in income when services are incurred.

#### ***Centre d'entraide et de prévention***

Expenses of the *Centre d'entraide et de prévention* are comprised of salaries and charges related to the *Centre*. These expenses are recognized in profit or loss when incurred.

#### **Financial instruments**

Financial assets and liabilities are recognized on the settlement date when La Mutuelle becomes a party to the contractual provisions of the financial instrument.

Financial assets and liabilities are initially measured at fair value plus transaction costs.

Financial assets are derecognized when contractual rights on cash flows related to financial assets expire or when financial assets and all significant risks and benefits are transferred.

A financial liability is derecognized when extinguished, terminated, cancelled or expired.

For the purposes of subsequent measurement, financial instruments are classified in the following categories upon initial recognition:

- Available-for-sale financial assets;
- Loans and receivables;
- Other financial liabilities.

All revenues and expenses relating to financial assets recognized in income are presented in investment income or in management and custodial fees, except for the impairment of accounts receivable, which is presented in administrative expenses.

# Compagnie mutuelle d'assurance en Église

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## NOTES TO FINANCIAL STATEMENTS

As at December 31, 2017

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### 5. SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Financial instruments (continued)

##### Available-for-sale financial assets

Available-for-sale financial assets are non-derivative financial assets that are either designated as being in this category or that do not qualify for classification in any other category of financial assets. Cash and cash equivalents, as well as investments, were designated as being available for sale and measured at fair value.

Except for exchange gains or losses related to monetary items that are recognized in the statement of income, investment-related unrealized gains or losses are recognized in other comprehensive income until the gains or losses are realized or an impairment of the financial asset is recognized. For non-monetary available-for-sale financial assets denominated in foreign currencies, exchange gains and losses are included in unrealized gains or losses recognized in other comprehensive income.

When an investment is disposed of or impaired, the gain or loss on disposal, or impairment recognized in other comprehensive income is reclassified under "Investment income".

##### Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market.

Premiums receivable from policyholders, claims refund receivable, as well as interest and dividends receivable and other receivables are classified as loans and receivables and initially recognized at fair value, and are subsequently measured at amortized cost according to the effective interest method, including any impairment. Interest payable is recognized in profit or loss.

##### Other financial liabilities

Accounts payable and the attribution to members are classified as other financial liabilities and initially recognized at fair value, then subsequently at amortized cost according to the effective interest method.

##### Fair value

The fair value of a financial instrument generally corresponds to the consideration for which the instrument could be exchanged between knowledgeable, willing parties dealing at arm's length.

The best evidence of fair value is published price quotations in an active market. The fair value of bonds, shares and mutual funds is based on their closing price at year-end. When the market for a financial instrument is not active, fair value is established using a valuation technique and, as much as possible, data from observable markets.

# Compagnie mutuelle d'assurance en Église

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## NOTES TO FINANCIAL STATEMENTS

As at December 31, 2017

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### 5. SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Financial instruments (continued)

##### Impairment of financial assets

Financial assets, other than those at fair value through profit or loss, are subject to an impairment test at the end of each financial reporting period. Financial assets are impaired if there is objective evidence of impairment as a result of one or more events after initial recognition of a financial asset and that event has an impact on the estimated future cash flows of the financial asset. The amount of the loss is equal to the difference between the acquisition cost and the current fair value less any impairment to the financial asset previously recognized in net income.

With the exception of available-for-sale equity instruments, if the impairment amount decreases in a subsequent year, and if the decline in value can be objectively tied to an event subsequent to recognition of the impairment, the impairment previously recognized is reversed in net income to the extent that the carrying amount of the investment on the impairment reversal date is not greater than the amortized cost that would have been obtained if the impairment had not been recognized.

When there is evidence of impairment of one or more available-for-sale financial assets, the cumulative loss, recognized in other comprehensive income, must be reclassified in net income. With respect to available-for-sale equity instruments, impairment losses previously recognized in net income are not reversed in net income, but instead directly in the accumulated other comprehensive income.

#### Cash and cash equivalents

Cash and cash equivalents include cash, treasury bills, commercial paper and discounted notes with a maturity of three months or less at acquisition that are readily convertible to a known amount of cash and that are subject to an insignificant risk of change in value.

#### Reinsurance assets

##### Reinsurers' share of the provision for unpaid claims and adjustment expenses

La Mutuelle presents the reinsurers' share of the provision for unpaid claims and adjustment expenses in assets to indicate the size of the credit risk associated with reinsurance. Expected reinsurance recoveries from unpaid claims and adjustment expenses are recognized as assets, based on principles consistent with the methods used by La Mutuelle to determine related liabilities.

##### Reinsurers' share of unearned premiums

The reinsurers' share of unearned premiums is recognized as an asset based on principles consistent with the method used by La Mutuelle to determine the liabilities related to unearned premiums.

##### Impairment

Reinsurance assets are tested for impairment on a regular basis and impairment losses are recorded if necessary. If applicable, La Mutuelle gathers objective evidence of the decline in value and recognizes the impairments using the same process adopted for financial instruments which are measured at amortized cost.



# Compagnie mutuelle d'assurance en Église

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## NOTES TO FINANCIAL STATEMENTS

As at December 31, 2017

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### 5. SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Capital assets and intangible assets

Capital assets and intangible assets acquired are measured using the cost model whereby capitalized costs are amortized on a straight-line basis over their estimated useful lives, all of which are finite, at the following annual rates:

Leasehold improvements	16.66%
Furniture, office equipment and computer equipment	20%
Microcomputer equipment	33.3%
Software	20%

The amortization method, residual values, and useful lives are reviewed at each year-end and the impact of any change in estimates is accounted for prospectively.

Amortization of capital assets and intangible assets is accounted for in net income under administrative expenses.

#### Impairment of non-financial assets

The carrying value of capital assets and intangible assets is reviewed at each year-end to determine whether there is an indication that they are impaired. If such an indication exists, the recoverable amount of the assets is estimated.

The recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, management estimates discounted future cash flows that will likely result from the use and eventual disposal of its asset. The impairment loss is the amount by which the carrying amount of a long-term asset exceeds its recoverable amount.

#### Liabilities related to insurance contracts

##### Provision for unpaid claims and adjustment expenses

La Mutuelle presents the provision for unpaid claims and adjustment expenses as a liability to indicate the obligations toward policyholders. This provision is an estimate of the total cost of settling all claims that arose prior to the end of the financial reporting period, whether or not declared to La Mutuelle. Since this provision is necessarily based on estimates, the final value may differ from estimates.

Provision for unpaid claims and adjustment expenses is first of all established on a case-by-case basis, as the claims are made. Complementary provisions are established for late reported claims, reported claims for which insufficient provisions have been made, as well as for all future adjustment expenses related to these claims. These estimates are based on historical data and claims trends, and they take into account the settlement patterns observed. When the effect of the time value of money is significant, the provision for unpaid claims and adjustment expenses is discounted by using a rate reflecting the estimated rate of return from the underlying asset markets. Established estimate practices are periodically reviewed and updated, and all adjustments are reflected in the year's results. Consequently, claims and adjustment expenses are deducted from income as incurred.

# Compagnie mutuelle d'assurance en Église

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## NOTES TO FINANCIAL STATEMENTS

As at December 31, 2017

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### 5. SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Liabilities related to insurance contracts (continued)

##### Unearned premiums

Unearned premiums represent the written premiums that relate to the unexpired portion of the policy term at year-end.

##### Unearned reinsurance commissions

Unearned reinsurance commissions are recognized in liabilities according to principles consistent with the methods used by La Mutuelle to determine unearned premiums.

##### Liability adequacy test

At the end of each reporting period, La Mutuelle tests the sufficiency of unearned premiums. A liability deficiency would exist if unearned premiums were deemed insufficient to cover the estimated future costs associated with the unexpired portion of written insurance policies. Potential deficits are fully and immediately recognized in liabilities and net income, by recording an additional expense.

#### Members' equity

Members' equity of La Mutuelle includes available surplus, reserved surplus and accumulated other comprehensive income.

The available surplus consists of undistributed and non-reserved surplus from the current year and prior years.

The reserved surplus has been established to meet liquidity requirements for solvency purposes, and to cover future investments in targeted programs and capital amounts required for future undeclared claims and adjustment expenses.

Accumulated other comprehensive income primarily consists of unrealized gains from financial instruments classified as available for sale.

### 6. NEW ACCOUNTING STANDARDS AND INTERPRETATIONS

#### New accounting standard applied

##### IAS 7 – Statement of Cash Flows

In February 2016, the IASB published amendments of limited scope to IAS 7 – Statement of Cash Flows to require that companies provide information concerning changes in their financing liabilities. The amendments will apply prospectively to fiscal years beginning on or after January 1, 2017. The amendments to this standard have had no impact on La Mutuelle's financial statements.

# Compagnie mutuelle d'assurance en Église

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## NOTES TO FINANCIAL STATEMENTS

As at December 31, 2017

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### 6. NEW ACCOUNTING STANDARDS AND INTERPRETATIONS (continued)

#### New future accounting standards

The International Accounting Standards Board (IASB) and the International Financial Reporting Interpretation Committee (IFRIC) have published new standards whose application will be mandatory for fiscal years beginning on or after January 1, 2018. Many of these new accounting policies will have no impact on the comprehensive income and statement of financial position of La Mutuelle, so they are not discussed below.

#### IFRS 15 – Revenue from Contracts with Customers

In May 2014, the IASB published IFRS 15 – Revenue from Contracts with Customers, which aims to replace IAS 18 – Revenue and IAS 11 – Construction Contrats. This new standard establishes how and when revenues are recognized, using a single model, with the exception of leases, financial instruments and insurance policies. Following the IASB's decision to defer by one year the entry into force of the standard, this standard will apply retrospectively from January 1, 2018. The application of this standard will have no significant impact on La Mutuelle's financial statements.

#### IFRS 16 – Leases

This standard, published in 2016, sets out the principles for the recognition, measurement, presentation and disclosure of leases. It provides a single lessee accounting model, requiring the recognition of assets and liabilities for all leases, unless the lease term is twelve months or less or the underlying asset has a low value. However, lessor accounting remains largely unchanged in regard to IAS 17 – Leases and the distinction between operating and finance leases is retained. This standard will apply to fiscal years beginning on or after January 1, 2019. La Mutuelle is assessing the impact of this standard on its financial statements.

#### IFRS 9 – Financial Instruments

In July 2014, the IASB published IFRS 9 – Financial Instruments, which aims to replace IAS 39 – Financial Instruments: Recognition and Measurement on the classification and measurement of financial assets and liabilities, amortization and hedge accounting. A publication of the IASB made public on September 12, 2016 provides for certain measures to allow enterprises, whose principal business model is to issue insurance contracts, the option to postpone the entry into force of this standard until 2021 or the application date of IFRS 17 – Insurance Contracts if applied before 2021. La Mutuelle is eligible for the postponement and intends to postpone the application of the standard. La Mutuelle has not yet assessed the impact of this standard on its financial statements.

#### IFRS 17 – Insurance Contracts

In May 2017, the IASB published the new standard IFRS 17 – Insurance Contracts. This new standard requires that insurance contract liabilities be assessed using a method based on the present value, in addition to proposing a more consistent assessment and disclosure approach for all insurance contracts. The standard establishes a general accounting method and a variable expense method applicable to all insurance and reinsurance contracts. The standard also establishes a simplified accounting method for insurance contracts that meet certain criteria. These requirements are intended to ensure a consistent accounting for insurance contracts based on principles. IFRS 17 replaces IFRS 4 – Insurance Contracts as well as the related interpretations and will be effective for fiscal years beginning on or after January 1, 2021. Earlier application is permitted to the extent that IFRS 15 – Revenue from Contracts with Customers and IFRS 9 – Financial Instruments have also been applied. La Mutuelle is assessing the impact of this standard on its financial statements.



# Compagnie mutuelle d'assurance en Église

## NOTES TO FINANCIAL STATEMENTS

As at December 31, 2017

### 7. REMUNERATION

The expenses related to personnel, including the *Centre d'entraide et de prévention* and the governance expenses, amount to \$2,196,462 for the year ended December 31, 2017 (2016 – \$2,037,449).

### 8. INVESTMENT INCOME

	2017	2016
Interest	\$ 485,194	\$ 646,102
Amortization of premium on bonds	(163,616)	(276,578)
Dividends	235,925	310,262
Income from mutual funds	599,562	399,378
Gains realized on the disposal of available-for-sale investments	1,164,367	674,630
Impairment losses recognized on available-for-sale investments	(24,353)	(4,479)
	<b>\$ 2,297,079</b>	<b>\$ 1,749,315</b>

### 9. ACCOUNTS RECEIVABLE

	2017	2016
Premiums receivable from policyholders	\$ 1,682,372	\$ 1,557,235
Claims refund receivable	345,070	-
Interest and dividends receivable	48,265	86,322
Other	25,108	25,000
	<b>\$ 2,100,815</b>	<b>\$ 1,668,557</b>

La Mutuelle expects to recover all accounts receivable no later than twelve months following the year-end.

# Compagnie mutuelle d'assurance en Église

## NOTES TO FINANCIAL STATEMENTS

As at December 31, 2017

### 10. INVESTMENTS

	2017		2016	
	Cost	Fair value	Cost	Fair value
Bonds	\$ 13,578,213	\$ 13,474,073	\$ 18,657,106	\$ 19,018,651
Listed shares	7,284,683	9,028,425	7,976,531	9,671,547
Bond mutual funds	20,969,743	20,701,510	10,871,639	10,944,394
Equity mutual funds	1,613,646	2,270,278	2,083,814	2,208,283
	<b>\$ 43,446,285</b>	<b>\$ 45,474,286</b>	<b>\$ 39,589,090</b>	<b>\$ 41,842,875</b>

For bonds, the cost represents the amortized cost and the nominal value is \$13,066,000 (2016 – \$17,987,000).

La Mutuelle examines its portfolio of available-for-sale financial assets quarterly to determine whether impairment must be recognized in net income. In so doing, La Mutuelle must exercise judgment to determine if there is objective evidence of impairment, which includes, among other things, events such as a significant or prolonged decline in the fair value of an equity instrument below its cost. To establish these criteria, La Mutuelle has evaluated historical price fluctuations of securities in its portfolio and the duration of periods when the fair value was lower than the purchase cost.

### 11. PROVISION FOR UNPAID CLAIMS AND ADJUSTMENT EXPENSES

The provision for unpaid claims and adjustment expenses, as well as the related reinsurers' share, are estimates subject to material variations due to events that might ultimately affect claims settlement costs, but which have not and may not occur for some time. The variations may also occur as a result of the receipt of additional information regarding claims, changes in the interpretation of contracts by the courts or significant differences compared to historical trends with respect to the severity or frequency of claims.

#### Method for determining provisions

Methodologies used to determine the provision for unpaid claims and adjustment expenses are the same as those used in the previous year:

- The development method assumes that known claims are the best indicator of future claims development. This method does not depend on exposure units. It is commonly used, except when only a small portion of ultimate claims has been reported. In such a situation, this method would result in excessive volatility. This method is not used only when very recent claims are reported to the insurer at a rather slow rate.
- The Bornhuetter-Ferguson method assumes that the difference between the observed and expected experience will remain stable and that the future development will not be affected by known claims. Thus undeclared claims depend on exposure units and are combined with declared claims. This method is used when a relatively large number of claims have not yet been declared or when claims are so recent that the information normally used to calculate provisions is not fully available. This method is primarily applied to claims from the most recent years.

# Compagnie mutuelle d'assurance en Église

## NOTES TO FINANCIAL STATEMENTS

As at December 31, 2017

### 11. PROVISION FOR UNPAID CLAIMS AND ADJUSTMENT EXPENSES (continued)

#### Method for determining provisions (continued)

Claims liabilities include a provision for external claims adjustment expenses. All claims files are entrusted to independent adjusting firms and, consequently, no provision for internal claims adjustment expenses is necessary.

The estimate for the provision for unpaid claims and adjustment expenses is based on various assumptions, including:

- Claims development;
- Discount rate;
- Margin for adverse deviation.

#### Sensitivity analysis

The analysis below shows the impact on net income and members' equity of possible variations of certain key assumptions (when all other assumptions remain constant).

Sensitivity factors	2017		
	Changes made to assumptions	Increase in the factor	Decrease in the factor
Claims development	10%	\$ (60,872)	\$ 90,914
Discount rate	1%	\$ 14,747	\$ (15,320)

Sensitivity factors	2016		
	Changes made to assumptions	Increase in the factor	Decrease in the factor
Claims development	10%	\$ (10,964)	\$ (9,637)
Discount rate	1%	\$ 8,883	\$ (9,358)

The discount rate used by the actuary was 2.53% (2016 – 2.21%).



# Compagnie mutuelle d'assurance en Église

## NOTES TO FINANCIAL STATEMENTS

As at December 31, 2017

### 11. PROVISION FOR UNPAID CLAIMS AND ADJUSTMENT EXPENSES (continued)

#### Reconciliation of the provision for unpaid claims and adjustment expenses

The change in the provision for claims recorded in the statement of financial position for the year ended December 31 and its impact on the claims and adjustment expenses for the year were as follows:

	2017			2016		
	Insurance contracts	Reinsurance ceded	Net	Insurance contracts	Reinsurance ceded	Net
<b>BALANCE</b> , beginning of year	\$ 3,767,079	\$ 3,189,743	\$ 577,336	\$ 3,257,534	\$ 2,714,377	\$ 543,157
Increase (decrease) in losses and estimated expenses for claims incurred in prior years	(374,593)	(731,179)	356,586	(134,780)	(41,716)	(93,064)
Losses and expenses incurred in the current year	2,147,465	1,309,802	837,663	1,989,281	1,363,588	625,693
Net claims and adjustment expenses	1,772,872	578,623	1,194,249	1,854,501	1,321,872	532,629
Amounts recovered for claims incurred						
Current year	(662,542)	(435,773)	(226,769)	(1,044,027)	(745,706)	(298,321)
Prior years	(459,440)	(112,510)	(346,930)	(300,929)	(100,800)	(200,129)
	(1,121,982)	(548,283)	(573,699)	(1,344,956)	(846,506)	(498,450)
Assets and liabilities acquired in the combination	1,164,363	1,078,078	86,285	-	-	-
<b>BALANCE</b> , end of year	\$ 5,582,332	\$ 4,298,161	\$ 1,284,171	\$ 3,767,079	\$ 3,189,743	\$ 577,336

The table below summarizes the provision for unpaid claims and adjustment expenses, as well as the reinsurers' share:

	2017			2016		
	Insurance contracts	Reinsurance ceded	Net	Insurance contracts	Reinsurance ceded	Net
Provision for reported claims	\$ 4,563,266	\$ 3,654,477	\$ 908,789	\$ 2,808,029	\$ 2,468,298	\$ 339,731
Provision for unreported claims						
Provision	751,530	449,254	302,276	706,717	522,953	183,764
Impact of discount	(106,754)	(72,525)	(34,229)	(92,292)	(74,312)	(17,980)
Impact of margins for adverse deviation	374,290	266,955	107,335	344,625	272,804	71,821
	\$ 5,582,332	\$ 4,298,161	\$ 1,284,171	\$ 3,767,079	\$ 3,189,743	\$ 577,336

# Compagnie mutuelle d'assurance en Église

## NOTES TO FINANCIAL STATEMENTS

As at December 31, 2017

### 11. PROVISION FOR UNPAID CLAIMS AND ADJUSTMENT EXPENSES (continued)

#### Reconciliation of the provision for unpaid claims and adjustment expenses (continued)

The table below shows the provision for unpaid claims and adjustment expenses by business line:

	2017			2016		
	Insurance contracts	Reinsurance ceded	Net	Insurance contracts	Reinsurance ceded	Net
Property	\$ 1,296,226	\$ 952,799	\$ 343,427	\$ 830,935	\$ 642,902	\$ 188,033
Liability	4,286,106	3,345,362	940,744	2,936,144	2,546,841	389,303
	\$ 5,582,332	\$ 4,298,161	\$ 1,284,171	\$ 3,767,079	\$ 3,189,743	\$ 577,336

### 12. UNEARNED PREMIUMS

The reconciliation of the provision for unearned premiums is as follows:

	2017			2016		
	Insurance contracts	Reinsurance ceded	Net	Insurance contracts	Reinsurance ceded	Net
<b>BALANCE</b> , beginning of year	\$ 1,771,088	\$ 987,796	\$ 783,292	\$ 1,748,634	\$ 958,480	\$ 790,154
Written premiums	8,035,528	5,509,241	2,526,287	7,201,507	5,005,031	2,196,476
Premiums earned during the year	(7,868,681)	(5,424,307)	(2,444,374)	(7,179,053)	(4,975,715)	(2,203,338)
<b>BALANCE</b> , end of year	\$ 1,937,935	\$ 1,072,730	\$ 865,205	\$ 1,771,088	\$ 987,796	\$ 783,292

The liability adequacy tests performed at the end of each financial reporting period did not result in the recognition of any additional liability during the years ended December 31, 2017 and 2016.

# Compagnie mutuelle d'assurance en Église

## NOTES TO FINANCIAL STATEMENTS

As at December 31, 2017

### 13. CAPITAL ASSETS

	Leasehold improvements	Furniture and office equipment	Computer equipment	Micro- computer equipment	Total
Cost	\$ 418,349	\$ 230,338	\$ 235,338	\$ 314,807	\$ 1,198,832
Accumulated amortization	(320,077)	(202,038)	(235,170)	(256,077)	(1,013,362)
<b>BALANCE</b> as at December 31, 2015	98,272	28,300	168	58,730	185,470
Acquisitions	16,286	678	-	5,880	22,844
Amortization	(28,889)	(17,501)	(168)	(51,708)	(98,266)
<b>Total changes</b>	(12,603)	(16,823)	(168)	(45,828)	(75,422)
Cost	429,975	231,016	235,338	320,687	1,217,016
Accumulated amortization	(344,306)	(219,539)	(235,338)	(307,785)	(1,106,968)
<b>BALANCE</b> as at December 31, 2016	85,669	11,477	-	12,902	110,048
Acquisitions	-	-	-	29,649	29,649
Amortization	(30,918)	(8,913)	-	(15,012)	(54,843)
<b>Total changes</b>	(30,918)	(8,913)	-	14,637	(25,194)
Cost	420,262	149,587	153,240	76,230	799,319
Accumulated amortization	(365,511)	(147,023)	(153,240)	(48,691)	(714,465)
<b>BALANCE</b> as at December 31, 2017	\$ 54,751	\$ 2,564	\$ -	\$ 27,539	\$ 84,854

La Mutuelle wrote off the following capital assets:

	2017		2016	
	Cost	Accumulated amortization	Cost	Accumulated amortization
Leasehold improvements	\$ 9,713	\$ 9,713	\$ 4,660	\$ 4,660
Furniture and office equipment	\$ 81,429	\$ 81,429	\$ -	\$ -
Computer equipment	\$ 82,098	\$ 82,098	\$ -	\$ -
Microcomputer equipment	\$ 274,106	\$ 274,106	\$ -	\$ -



# Compagnie mutuelle d'assurance en Église

## NOTES TO FINANCIAL STATEMENTS

As at December 31, 2017

### 14. INTANGIBLE ASSETS

	<b>Internally generated software</b>
Cost	\$ 748,268
Accumulated amortization	<u>(498,860)</u>
<b>BALANCE</b> as at December 31, 2015	<u>249,408</u>
Acquisitions	563
Amortization	<u>(97,260)</u>
Total changes	<u>(96,697)</u>
Cost	748,831
Accumulated amortization	<u>(596,120)</u>
<b>BALANCE</b> as at December 31, 2016	<u>152,711</u>
Acquisitions	<b>110,925</b>
Amortization	<u>(97,610)</u>
Total changes	<u><b>13,315</b></u>
Cost	<b>669,083</b>
Accumulated amortization	<u>(503,057)</u>
<b>BALANCE</b> as at December 31, 2017	<b>\$ 166,026</b>

During the year, La Mutuelle wrote off software for which the cost and accumulated amortization were of \$190,673 (2016 – \$0).

### 15. ACCOUNTS PAYABLE

	<b>2017</b>	2016
Suppliers and accrued liabilities	<b>\$ 290,819</b>	\$ 290,992
Accrued salaries and vacations	<u><b>420,283</b></u>	<u>257,520</u>
	<b>\$ 711,102</b>	<b>\$ 548,512</b>

# Compagnie mutuelle d'assurance en Église

## NOTES TO FINANCIAL STATEMENTS

As at December 31, 2017

### 16. UNEARNED REINSURANCE COMMISSIONS

The reconciliation of unearned reinsurance commissions is as follows:

	2017	2016
<b>BALANCE</b> , beginning of year	\$ 109,583	\$ 102,587
Reinsurance commissions on premiums ceded during the year	464,387	445,625
Reinsurance commissions earned	(460,212)	(438,629)
<b>BALANCE</b> , end of year	\$ 113,758	\$ 109,583

### 17. CAPITAL MANAGEMENT

La Mutuelle defines its capital as members' equity. As at December 31, 2017, members' equity amounted to \$46,311,469 and to \$44,360,862 as at December 31, 2016. The capital management objective of La Mutuelle is to maintain sufficient capital to ensure business continuity and maintain the confidence of reinsurers, the Autorité des marchés financiers (AMF) and its members. La Mutuelle's statutes do not allow the raising of capital other than by collecting contributions from its members.

The actuary, appointed by the Board of Directors in accordance with the Act respecting insurance (Quebec), prepares an annual assessment of the financial position of La Mutuelle. As part of the assessment, the actuary performs dynamic capital adequacy testing (DCAT) of which one objective is to verify the capital adequacy of La Mutuelle despite plausible unfavourable events. These documents are submitted and presented to the Board of Directors.

La Mutuelle is subject to the requirements of the AMF, which has issued a directive regarding a minimum capital test (MCT) of 150%. La Mutuelle's management has set as an internal target, a required minimum capital ratio of 500%. As a result, an amount of \$25,815,000 was reserved for members' equity. To set the internal target, La Mutuelle assessed the impact of moderately adverse scenarios with a 10% probability of occurrence.

Throughout the year, La Mutuelle complied with AMF requirements and the target set by the Board of Directors. At year-end, the situation was presented as follows:

	2017	2016
Available capital	\$ 46,139,000	\$ 44,302,000
Minimum capital required	5,163,000	4,759,000
Excess capital available over minimum capital required	\$ 40,976,000	\$ 39,543,000

# Compagnie mutuelle d'assurance en Église

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## NOTES TO FINANCIAL STATEMENTS

As at December 31, 2017

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### 18. INSURANCE AND FINANCIAL RISK MANAGEMENT

#### Objectives and policies for the management of insurance and financial risks

La Mutuelle is exposed to various risks that result from both its insurance and investing activities. Risk is managed by La Mutuelle's management through a risk management and strategic planning committee whose mission is to identify La Mutuelle's main risks and implement relevant policies and procedures to take a proactive and integrated approach to risk management. The Board of Directors and its committees are informed on a regular basis of any changes in risks, as well as the policies and action plans implemented to control them.

With respect to financial management, an investment policy was developed and is updated on a regular basis. The purpose of the policy is to provide a decision-making framework for investment managers. La Mutuelle does not enter into financial instrument agreements, including derivative financial instruments, for speculative purposes. The control procedures in the policy ensure sound management of investment-related risks.

#### Insurance risk

The most significant risks that La Mutuelle must manage with respect to insurance contracts are as follows:

##### Underwriting risk

Underwriting risk is the exposure to financial loss resulting from the selection and approval of risks to be insured, as well as the reduction, retention and transfer of risks. This risk is significant due to the magnitude of the risks covered in relation the volume of annual premiums.

Insurance policies are written in accordance with management practices and applicable regulations, taking into account La Mutuelle's risk tolerance and underwriting standards, which are endorsed by its reinsurers.

Given the major changes in the policyholder market, such as the certain diminishment of the number of buildings, the reduction of resources available to manage and maintain them, and the fact that La Mutuelle cannot significantly increase members' premiums, the management undertakes a yearly planning and risk management exercise aimed at personalizing and optimizing its offer. This will mean, notably, the establishment of underwriting policies and service programs presenting an added value for the members while improving the risk profile of the policy portfolio.

La Mutuelle has also continued the exercise undertaken in 2013, a five-year plan, to review all insured files. This plan was intended to mitigate the risk associated with the bias that has progressively developed over the years with respect to how risks are assessed in a context where members' profiles are likely to change rapidly and where, generally speaking, members' policies do not have a co-insurance clause that would guarantee a long-term balance between the volume of premiums and claims. This last aspect is particularly important given the magnitude of certain risks. The five-year plan's deployment was extended following the merger.

Under its new integrated risk management process, La Mutuelle reviews its portfolio risk profile annually in order to validate the adequacy of its underwriting policies. To date, more than 68% (2016 – 50%) of client files have been reviewed based on the new standards which may be, in certain cases, implemented gradually.



# Compagnie mutuelle d'assurance en Église

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## NOTES TO FINANCIAL STATEMENTS

As at December 31, 2017

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### 18. INSURANCE AND FINANCIAL RISK MANAGEMENT (continued)

#### Insurance risk (continued)

##### Extreme claims risk

Extreme claims risks can be divided between very high intensity claims pertaining to one contract and one policyholder in contrast with low intensity claims that affect a large number of contracts and policyholders.

La Mutuelle uses reinsurance to reduce the loss that is likely to incur following events that give rise to claims. In addition, it protects itself from extreme claims risk by entering into several non-proportional per event reinsurance treaties.

La Mutuelle has entered into several reinsurance treaties whereby it cedes a portion of its premiums to registered reinsurers in exchange for covering a portion of the claims.

The main characteristic of reinsurance treaties is to limit the maximum loss for La Mutuelle to \$1,000,000 in property insurance per risk and \$250,000 in liability insurance per event.

In addition, La Mutuelle purchases a comprehensive catastrophe reinsurance of \$19,000,000 in property insurance and \$6,750,000 in liability insurance to protect up to its total maximum losses.

##### Reinsurance risk

Reinsurance risk can arise either from the failure of a reinsurer to meet its commitments or from changes in prevailing market conditions, which could result in reinsurance no longer being available, contract terms no longer being sufficient, or reinsurance rates increasing substantially.

The availability and cost of reinsurance are subject to prevailing market conditions, both in terms of price and available capacity, which can affect La Mutuelle's ceded volume and profitability. Reinsurance companies exclude some types of coverage from the contracts La Mutuelle purchases from them or may alter the terms of such contracts from time to time. These gaps in reinsurance protection expose La Mutuelle to greater risk and greater potential loss and could adversely affect its ability to underwrite future business. When La Mutuelle cannot successfully mitigate risk through reinsurance arrangements, consideration is given to reducing protections offered in order to lower its risk.

The systematic absence of a co-insurance clause in contracts entered into by La Mutuelle and its members effectively transfers the full underwriting risk to La Mutuelle and, consequently, to its reinsurers in the event of an inaccurate assessment of risk. Given the low ratio between the volume of premiums and the magnitude of certain risks, this absence may contribute to a reduced level of interest among the latter to renew their treaties and an increased level of economic dependence of La Mutuelle on its reinsurers.

To La Mutuelle, maintaining effective underwriting and prevention practices, particularly for high-value risks, is essential to preserving a long-term relationship of trust with reinsurers.

Since December 31, 2017, La Mutuelle has signed excess claim treaties. The main characteristic of those reinsurance treaties is to limit the maximum loss for La Mutuelle to \$500,000 per event. In addition, La Mutuelle has purchased a comprehensive catastrophe reinsurance of \$35,000,000 in property insurance and \$10,000,000 in liability insurance to protect its total maximum loss.

## NOTES TO FINANCIAL STATEMENTS

As at December 31, 2017

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### 18. INSURANCE AND FINANCIAL RISK MANAGEMENT (continued)

#### Insurance risk (continued)

##### Regulatory and governance risk

Since a legal or regulatory change can directly influence the profitability of an economic activity, La Mutuelle has developed a legal environment compliance program with a legal firm to protect itself from this risk.

In addition, La Mutuelle works closely with regulatory authorities and stays abreast of legal and regulatory changes to evaluate their impact on its capacity to meet solvency requirements and other obligations.

The quality of governance is a crucial factor for entities operating in the field of insurance. Consequently, it is essential that the directors adhere to the values and objectives of La Mutuelle. One of the roles of the ethics committee is to ensure compliance with the policies and procedures put in place by La Mutuelle in terms of governance. To do this, the ethics committee has a well-established framework and can use the services of a third party to support it and thus preserve the reputational risk.

##### Concentration risk

Over 80% (2016 – 80%) of gross premiums written by La Mutuelle are based on the property insurance line of business. These risks are geographically distributed on a relatively even basis, except for urban areas, primarily Montréal. However, the main concentration risk lies in the very nature of La Mutuelle's market. As it is limited by its by-laws requiring that it only offers property and civil liability insurance for buildings and activities of a religious nature.

According to the clauses of the contracts in effect, La Mutuelle's responsibility towards its members is limited to \$100,000,000 per claim of any kind. This limitation complies with the by-laws adopted by the Board of Directors of La Mutuelle.

# Compagnie mutuelle d'assurance en Église

## NOTES TO FINANCIAL STATEMENTS As at December 31, 2017

### 18. INSURANCE AND FINANCIAL RISK MANAGEMENT (continued)

#### Insurance risk (continued)

##### Claims development

La Mutuelle is exposed to the risk that the claims provision appearing on the statements of financial position is potentially insufficient. The "Property" provision risk is relatively low, since the estimate is based on the insured amount of the damaged property or on a repair estimate and the settlement period is relatively short. The liability insurance risk is greater. La Mutuelle retains the services of an external actuary to assess this provision.

The claims development table below shows the changes in provisions for unpaid claims and adjustment expenses per accident year. As at December 31, 2017, claims development was as follows:

#### Gross

	2007 and before	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	Total
Estimate of ultimate claims incurred												
At the end of the year	\$ 1,507,956	\$ 4,011,711	\$ 1,388,429	\$ 1,961,505	\$ 964,488	\$ 3,700,625	\$ 1,219,001	\$ 1,442,187	\$ 1,947,656	\$ 2,085,262		
One year later	1,610,975	3,997,985	2,172,763	1,634,458	2,548,833	3,656,522	1,020,807	971,384	1,425,676	-		
Two years later	1,608,734	3,982,982	1,674,146	1,663,588	2,880,302	3,651,466	943,987	1,390,286	-	-		
Three years later	1,661,038	3,845,226	1,699,798	1,629,561	2,930,621	3,663,398	945,904	-	-	-		
Four years later	1,596,426	3,835,719	1,720,102	1,634,693	3,444,921	3,620,053	-	-	-	-		
Five years later	1,592,408	3,835,719	1,733,657	1,635,097	3,379,693	-	-	-	-	-		
Six years later	1,592,408	3,835,719	1,733,000	1,635,097	-	-	-	-	-	-		
Seven years later	1,592,408	3,835,000	1,524,299	-	-	-	-	-	-	-		
Eight years later	1,592,000	-	-	-	-	-	-	-	-	-		
Nine years later	1,592,000	-	-	-	-	-	-	-	-	-		
Ultimate claims incurred	\$ 1,119,874	\$ 3,835,000	\$ 1,524,299	\$ 1,635,097	\$ 3,379,693	\$ 3,620,053	\$ 945,904	\$ 1,390,286	\$ 2,085,262	\$ 22,553,144		
Paid claims	-	(1,592,000)	(3,835,000)	(1,519,299)	(1,635,097)	(1,003,793)	(3,596,403)	(945,904)	(1,074,989)	(1,373,323)	(662,540)	(17,238,348)
Unpaid claims	\$ 1,119,874	\$ -	\$ -	\$ 5,000	\$ -	\$ 2,375,900	\$ 23,650	\$ -	\$ 315,297	\$ 52,353	\$ 1,422,722	\$ 5,314,796
Impact of discounting and margins												267,536
												\$ 5,582,332



## NOTES TO FINANCIAL STATEMENTS

As at December 31, 2017

## 18. INSURANCE AND FINANCIAL RISK MANAGEMENT (continued)

## Insurance risk (continued)

## Claims development (continued)

## Net

[illegible]

# Compagnie mutuelle d'assurance en Église

## NOTES TO FINANCIAL STATEMENTS

As at December 31, 2017

### 18. INSURANCE AND FINANCIAL RISK MANAGEMENT (continued)

#### Financial risks

##### Summary of financial assets and liabilities by class

	2017	2016
Available-for-sale financial assets		
Cash	\$ 3,216,960	\$ 4,004,742
Investments	45,474,286	41,842,875
	<b>\$ 48,691,246</b>	<b>\$ 45,847,617</b>
Loans and receivables		
Premiums receivable from policyholders	\$ 1,682,372	\$ 1,557,235
Claims refund receivable	345,070	-
Interest and dividends receivable	48,265	86,322
Other accounts receivable	25,108	25,000
	<b>\$ 2,100,815</b>	<b>\$ 1,668,557</b>
Other financial liabilities		
Attribution payable to members	\$ 453,920	\$ 427,237
Accounts payable – reinsurers	1,371,398	1,038,939
Other accounts payable	711,102	548,512
	<b>\$ 2,536,420</b>	<b>\$ 2,014,688</b>

The main financial risks to which La Mutuelle is exposed, including its financial risk management policies, are described below.

#### Credit and counterparty risk

Credit risk is the risk of financial loss if the counterparty to a transaction defaults on its commitments. La Mutuelle is exposed to this type of risk through its cash holdings, premiums receivable from policyholders, claims refund receivable, portfolio investments in bonds and amounts receivable from reinsurers, if appropriate.

Cash is held with a recognized financial institution with a good credit rating so as to reduce the credit risk associated with this asset.

The premiums receivable from policyholders are generally prepaid and are continuously managed. As a result, La Mutuelle's exposure to doubtful accounts is not significant.

# Compagnie mutuelle d'assurance en Église

## NOTES TO FINANCIAL STATEMENTS

As at December 31, 2017

### 18. INSURANCE AND FINANCIAL RISK MANAGEMENT (continued)

#### Financial risks (continued)

##### Credit and counterparty risk (continued)

Amounts recoverable from reinsurers are estimated in a manner consistent with the claims liabilities and reinsurance contracts. Although La Mutuelle has entered into reinsurance contracts, it is not released from its direct obligations to its policyholders and hence there is a credit risk in respect of the insurance ceded, to the extent that any reinsurer might be unable to meet its obligations under such reinsurance contracts. Consequently, La Mutuelle diversifies its reinsurance portfolio to avoid dependence on a single reinsurer. In addition, during the selection process, in compliance with its reinsurance policy, La Mutuelle deals with insurers registered in Canada and subjects them to a credit checking procedure. Under the policy, major reinsurers must have a minimum "BBB" financial rating from S&P at the signing of contracts. Since it is generally limited to registered reinsurers, La Mutuelle does not require security from its reinsurers. On each financial information reporting date, La Mutuelle assesses the reinsurers' shares of insurance liabilities and amounts receivable from reinsurers and establishes provisions for reinsurance amounts deemed uncollectible. As at December 31, 2017 and 2016, none of the reinsurers had suffered a deterioration of their financial ratings in comparison to the reinsurance policy criteria. Management considers that as at December 31, 2017 and 2016, La Mutuelle was not exposed to a significant loss with respect to its reinsurers.

Regarding portfolio investments in bonds, criteria regarding the credit rating of issuers and exposure limits by lender, which encourage the diversification of investments in bonds, protect La Mutuelle from the risks that a payment default could have a material impact on income.

	2017	2016
Bonds by credit rating		
AAA/Aaa/A-1	40.59%	38.37%
AA/Aa/A-2	43.73%	34.95%
A/A-3	15.68%	26.68%

The carrying value presented in the statement of financial position of La Mutuelle's financial assets exposed to a credit risk generally reflects the maximum amount of credit risk to which La Mutuelle is exposed.

On each closing date, none of the financial assets exposed to a credit risk are impaired. In addition, La Mutuelle considers that on each closing date, the credit quality of all the above-listed financial assets, which are not impaired or past due, is rated good.

As at December 31, 2017 and 2016, La Mutuelle had no past due financial assets.



# Compagnie mutuelle d'assurance en Église

## NOTES TO FINANCIAL STATEMENTS

As at December 31, 2017

### 18. INSURANCE AND FINANCIAL RISK MANAGEMENT (continued)

#### Financial risks (continued)

##### Liquidity risk

Liquidity risk is the risk that the necessary funds cannot be made available, in a timely manner and at a reasonable price, to cover La Mutuelle's commitments as they become payable and to support anticipated growth resulting from its strategic planning.

To manage its cash flow requirements, La Mutuelle keeps the necessary financial resources available in accordance with its investment policy and by matching them with its liability commitments. In addition, La Mutuelle keeps a portion of its investments in liquid securities.

The table below shows the cash flow amounts related to insurance contract liabilities and other financial liabilities by maturity grouping, as well as the maturity of assets backing liabilities related to insurance contracts. Bonds are presented according to the maturity of the financial instrument, although they remain available for sale.

	2017			
	Less than one year	One to five years	More than five years	Total
<b>Liabilities</b>				
Provision for unpaid claims and adjustment expenses discounted	\$ 4,077,522	\$ 629,812	\$ 874,998	\$ 5,582,332
Attribution payable to members	453,920	-	-	453,920
Accounts payable – reinsurers	1,371,398	-	-	1,371,398
Other accounts payable	642,352	68,750	-	711,102
	<b>\$ 6,545,192</b>	<b>\$ 698,562</b>	<b>\$ 874,998</b>	<b>\$ 8,118,752</b>
<b>Assets backing liabilities</b>				
Cash	\$ 3,216,960	\$ -	\$ -	\$ 3,216,960
Reinsurers' share of the provision for unpaid claims and adjustment expenses	3,146,925	292,690	858,546	4,298,161
Bonds	1,207,080	6,771,333	5,495,660	13,474,073
	<b>\$ 7,570,965</b>	<b>\$ 7,064,023</b>	<b>\$ 6,354,206</b>	<b>\$ 20,989,194</b>

# Compagnie mutuelle d'assurance en Église

## NOTES TO FINANCIAL STATEMENTS

As at December 31, 2017

### 18. INSURANCE AND FINANCIAL RISK MANAGEMENT (continued)

#### Financial risks (continued)

#### Liquidity risk (continued)

	2016			
	Less than one year	One to five years	More than five years	Total
<b>Liabilities</b>				
Provision for unpaid claims and adjustment expenses discounted	\$ 2,223,588	\$ 1,535,089	\$ 8,402	\$ 3,767,079
Attribution payable to members	427,237	-	-	427,237
Accounts payable – reinsurers	1,038,939	-	-	1,038,939
Other accounts payable	548,512	-	-	548,512
	<b>\$ 4,238,276</b>	<b>\$ 1,535,089</b>	<b>\$ 8,402</b>	<b>\$ 5,781,767</b>
<b>Assets backing liabilities</b>				
Cash	\$ 4,004,742	\$ -	\$ -	\$ 4,004,742
Reinsurers' share of the provision for unpaid claims and adjustment expenses	1,987,985	1,213,591	(11,833)	3,189,743
Bonds	503,290	15,964,836	2,550,525	19,018,651
	<b>\$ 6,496,017</b>	<b>\$ 17,178,427</b>	<b>\$ 2,538,692</b>	<b>\$ 26,213,136</b>

#### Market risk

Market risk includes several risk categories. Fluctuations in factors such as exchange rates, interest rates and prices of listed financial instruments influence the fair value of available-for-sale financial assets. The latter are particularly sensitive to fluctuations in bond market interest rates, prices of listed shares and the fair value of listed financial instruments. This risk is managed by separating financial instruments into several categories and by diversifying in various economic segments and geographical areas.

# Compagnie mutuelle d'assurance en Église

## NOTES TO FINANCIAL STATEMENTS

As at December 31, 2017

### 18. INSURANCE AND FINANCIAL RISK MANAGEMENT (continued)

#### Financial risks (continued)

##### Market risk (continued)

##### Foreign exchange risk

La Mutuelle is exposed to foreign exchange risk due to listed shares being denominated in US dollars.

	2017		2016	
	Canadian dollars	Percentage of total assets	Canadian dollars	Percentage of total assets
Shares				
US dollars	\$ 2,539,691	4.50%	\$ 2,448,048	4.71%

If the Canadian dollar had strengthened or weakened by 10% against the US dollar, with all other variables held constant, La Mutuelle's total assets and comprehensive income would have been lower or higher by approximately \$254,000 (2016 – approximately \$245,000).

La Mutuelle does not enter into contracts so as to hedge its foreign exchange risk exposure.

##### Concentration risk

Concentration risk arises when investments are made with a single entity or with multiple entities that share similar characteristics. La Mutuelle manages concentration risk by requiring prudent diversification in the portfolios and by establishing an investment policy that is updated on a regular basis.

##### Interest rate risk

Bonds bear interest at fixed rates, thereby exposing La Mutuelle to a risk of change in fair value due to interest rate fluctuations.

	Interest-bearing instruments	
	2017	2016
Bonds	\$ 13,474,073	\$ 19,018,651

If the prevailing interest rate on the market had strengthened or weakened by 1%, with all other variables held constant, La Mutuelle's total assets and comprehensive income would have been lower or higher by approximately \$567,000 (2016 – approximately \$510,000).

# Compagnie mutuelle d'assurance en Église

## NOTES TO FINANCIAL STATEMENTS

As at December 31, 2017

### 18. INSURANCE AND FINANCIAL RISK MANAGEMENT (continued)

#### Financial risks (continued)

##### Market risk (continued)

##### Price risk

	Fair value		Percentage of total assets	
	2017	2016	2017	2016
Listed shares	\$ 9,028,425	\$ 9,671,547	15.98%	18.59%
Bond mutual funds	\$ 20,701,510	\$ 10,944,394	36.65%	21.04%
Equity mutual funds	\$ 2,270,278	\$ 2,208,283	4.02%	4.24%

If the price of shares and mutual funds traded had strengthened or weakened by 10%, with all other variables held constant, La Mutuelle's total assets and comprehensive income would have been higher or lower by approximately \$3,200,000 (2016 – approximately \$2,282,000).

#### Available-for-sale investments at fair value

The schedule of investments, except for shares and mutual funds with no specific maturities, is distributed as follows:

	2017		2016	
	Amortized cost	Fair value	Amortized cost	Fair value
Bonds				
Canada – Federal government				
Less than one year	\$ 1,005,889	\$ 1,007,080	\$ -	\$ -
One to five years	2,522,985	2,521,203	6,220,151	6,340,104
More than five years	2,005,869	1,940,028	613,716	602,830
Provincial governments				
Less than one year	-	-	502,596	503,290
One to five years	3,883,445	3,908,453	10,816,807	11,060,533
More than five years	3,620,278	3,555,631	155,577	157,044
Municipalities and public administrations				
One to five years	339,747	341,678	348,259	354,850
Corporates				
Less than one year	200,000	200,000	-	-
	\$ 13,578,213	\$ 13,474,073	\$ 18,657,106	\$ 19,018,651



# Compagnie mutuelle d'assurance en Église

## NOTES TO FINANCIAL STATEMENTS

As at December 31, 2017

### 18. INSURANCE AND FINANCIAL RISK MANAGEMENT (continued)

#### Available-for-sale listed shares at fair value

	2017		2016	
	Cost	Fair value	Cost	Fair value
Canadian				
Telecommunications services	\$ 251,097	\$ 269,295	\$ 365,163	\$ 381,550
Energy	1,368,813	1,456,157	1,404,321	1,599,754
Basic materials	564,570	575,927	538,484	600,284
Industrial products	555,029	707,500	595,337	708,606
Consumer products	379,151	459,621	479,470	552,202
Public services	66,020	83,690	150,178	175,376
Financial services	1,886,439	2,517,927	2,518,550	3,049,837
Information technologies	345,464	418,614	115,478	155,890
	<b>5,416,583</b>	<b>6,488,731</b>	<b>6,166,981</b>	<b>7,223,499</b>
American				
Telecommunications services	44,231	50,538	12,074	22,842
Energy	170,322	169,884	191,257	201,837
Basic materials	26,884	30,799	28,323	32,491
Industrial products	147,119	212,519	165,966	213,692
Consumer products	391,209	486,081	351,931	491,752
Health care	290,896	397,794	349,206	453,065
Financial services	328,368	477,293	337,842	460,280
Information technologies	469,071	714,786	372,951	572,089
	<b>1,868,100</b>	<b>2,539,694</b>	<b>1,809,550</b>	<b>2,448,048</b>
	<b>\$ 7,284,683</b>	<b>\$ 9,028,425</b>	<b>\$ 7,976,531</b>	<b>\$ 9,671,547</b>

# Compagnie mutuelle d'assurance en Église

## NOTES TO FINANCIAL STATEMENTS

As at December 31, 2017

### 19. CLASSIFICATION OF FAIR VALUE MEASUREMENT

To reflect the significance of the inputs used in determining fair value measurement, La Mutuelle uses a fair value hierarchy to classify its financial instruments by category. All financial instruments recognized at fair value in the statement of financial position are classified according to a hierarchy that consists of three levels:

- Level 1: Measurement based on quoted (unadjusted) prices in active markets for identical assets or liabilities;
- Level 2: Measurement techniques based on prices for similar instruments quoted in active markets, prices for identical or similar instruments quoted in markets that are not active, inputs other than quoted prices used in a measurement model, which are observable for the instrument measured, and inputs that are derived principally from observable data or are corroborated by observable market data by correlation or other means;
- Level 3: Measurement techniques not based on observable market data (i.e. unobservable inputs).

The hierarchy that applies in determining fair value requires the use of observable market data whenever available. A financial instrument is classified at the lowest level of the hierarchy when significant data is taken into account in the fair value measurement.

The following table shows the hierarchy of assets measured at fair value as at December 31, 2017:

	2017			
	Level 1	Level 2	Level 3	Total
Cash	\$ 3,216,960	\$ -	\$ -	\$ 3,216,960
Bonds	5,468,313	8,005,760	-	13,474,073
Listed shares	9,028,425	-	-	9,028,425
Bond mutual funds	20,701,510	-	-	20,701,510
Equity mutual funds	2,270,278	-	-	2,270,278
	\$ 40,685,486	\$ 8,005,760	\$ -	\$ 48,691,246

# Compagnie mutuelle d'assurance en Église

## NOTES TO FINANCIAL STATEMENTS

As at December 31, 2017

### 19. CLASSIFICATION OF FAIR VALUE MEASUREMENT (continued)

The following table shows the hierarchy of assets measured at fair value as at December 31, 2016:

	2016			
	Level 1	Level 2	Level 3	Total
Cash	\$ 4,004,742	\$ -	\$ -	\$ 4,004,742
Bonds	6,942,934	12,075,717	-	19,018,651
Listed shares	9,671,547	-	-	9,671,547
Bond mutual funds	10,944,394	-	-	10,944,394
Equity mutual funds	2,208,283	-	-	2,208,283
	\$ 33,771,900	\$ 12,075,717	\$ -	\$ 45,847,617

La Mutuelle assesses the classification of its financial instruments at the close of each exercise. During the years ended December 31, 2017 and 2016, no transfer was made between different levels.

### 20. CONTINGENCY

During the year, an originating application for a declaratory judgment and for the acquittal of an obligation to compensate of \$43,000, which can be adjusted, was filed against La Mutuelle by two of the members of the Board of Directors and aims to confirm that they are not in a conflict of interest.

In early February 2018, The Board of Directors of La Mutuelle filed an originating application for a removal of directors, concerning these two directors, as well as an application for an interlocutory injunction to relieve them of their duties while awaiting the judgment on the merits.

### 21. COMMITMENTS

La Mutuelle has lease commitments until 2022 for the rental of offices, equipment and services. The balance of commitments subsequent to these leases is established at \$1,169,286. Minimum payments payable over the next years are as follows:

2018 –	\$ 439,007
2019 –	\$ 328,634
2020 –	\$ 338,367
2021 –	\$ 60,146
2022 –	\$ 3,132

## Compagnie mutuelle d'assurance en Église

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### NOTES TO FINANCIAL STATEMENTS

As at December 31, 2017

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#### 22. KEY MANAGEMENT PERSONNEL

Key management personnel includes directors (whether executives or otherwise) as well as members of the management committee. The compensation of key management personnel is as follows:

	2017	2016
Short-term benefits	\$ 1,121,181	\$ 1,039,211

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## NOTES

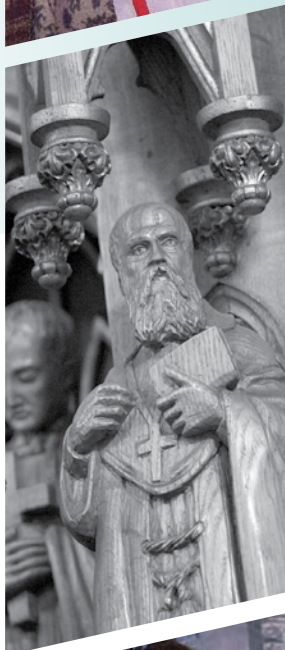
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## NOTES

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